



## Statement matching

Match the statement with what you think is a strategic response. Statements are taken from our current members, if you have statements you'd like to provide, please email them to [casey@ifioc.com](mailto:casey@ifioc.com)! Share your responses below in the comments, so we can all learn from one another.

### Statements

- 1.) I just want to not have to worry about money, can you help me with that? Answer: \_\_\_\_\_
- 2.) I'm tired of feeling sluggish everyday, but I can't change the way I eat. I've tried before and it never seems to work. Answer: \_\_\_\_\_
- 3.) My car broke down and I missed the interview. I just didn't have a way to get here, but of course I wanted to be here, I want a job to support my family. Answer: \_\_\_\_\_
- 4.) I feel pretty great overall. Yeah I suppose I could be in better shape, but I mean it's not like my doctor is too concerned. Answer: \_\_\_\_\_
- 5.) My child needs more support from the school district. I know they need to be on services. They might not need as much as other kids, but they need something. Can you help us? Answer: \_\_\_\_\_

### Responses

- A.) You want more for yourself despite what others say, you sometimes think things could be just a little bit better.
- B.) It's important to get this figured out sooner rather than later, that's why you're here.
- C.) You are here to ensure things move forward and just want some help in finding the best support options
- D.) You've realized that despite world events, the focus to provide is most important to you, and that's why you're looking for all possible ways to go above and beyond to get to where you need to go.
- E.) You want to move forward; despite previous challenges you know there is a way to be successful and you want help in doing so.
- F.) This is about you're future, which is why you want to find a solution.
- G.) What options have you considered so far?
- H.) You've had success in the past, what worked for you then?